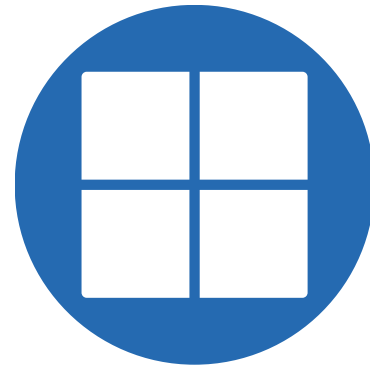




Become a
ServerSys Partner

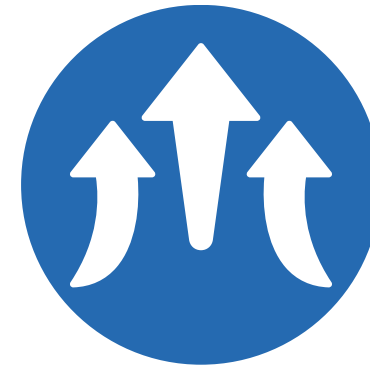


Who we are



Dynamics 365 Specialist

ServerSys is a Microsoft UK Cloud Solutions Provider specialising in Dynamics 365 CRM and the Power Platform.



Digital Transformation Consultancy

We help organisations accelerate digital transformation with solutions to simplify processes, boost customer engagement, and uncover actionable insights.



CRM and Web Portals Expertise

Our services include CRM implementation, consultancy, support, self-service web portals and custom development.

Our Partner Programme

By partnering with ServerSys, you can provide clients access to a broader range of services, including Dynamics 365 CRM solutions.

Our partner programme is a referral scheme that enables you to offer ServerSys expertise as a complementary service while you gain an additional revenue stream.

By referring clients, you'll earn competitive commission rates. If you come across a requirement that seems suitable for a Dynamics 365 partner, it's never too early to reach out to us.



Our Partner Programme: At a glance

Number of referrals	No minimum required
Commission payment	10% (excluding licences)
Pre-sales support	✓
Marketing support	✓
Referral examples	Dynamics 365 implementation Dynamics CRM support CRM project recovery Workflow automation Cloud migration CRM integration Self-service web portal design Power Platform consultancy

What makes us different

- **We've been around since 1998**, giving us the experience to deliver bespoke CRM projects.
- Our **highly experienced consultants** help clients achieve in weeks what others may take months to accomplish.
- We're proud of our **96% client retention rate**. We are a partner committed to building long-term relationships.
- Our team is **100% focused on Microsoft Business Applications**, including Dynamics 365 CRM modules and the Power Platform.
- ServerSys is **trusted by leading brands**, including Toyota, HSS Hire, Capita and Honda.



Benefits for You

We will strive to be your trusted partner by helping you:

- Grow recurring revenue through Dynamics 365 referrals.
- Unlock new opportunities from existing customers.
- Expand your offering without investing in Dynamics 365 resources or training.
- Receive support from specialists for meeting preparation and creating proposals.
- Increase customer value by offering access to more services that support their evolving digital transformation needs.

Our Products Include



Dynamics 365 Sales

Enabling sales teams to work smarter by minimising manual processes and unlocking data insights.

Includes:

Lead Management

Sales Automation

Pipeline Forecasting

Quote Management

Opportunity Management

Product Management



Dynamics 365 Customer Service

Empowering teams to consistently deliver personalised service using a complete customer view.

Case Management

SLA Support

Service Automation

Contract Management

Contract Analysis

Account Management



Dynamics 365 Customer Insights - Journeys (previously Marketing)

Engage customers with timely, personalised content delivered through the right channels.

Email Marketing

Lead Scoring

Real-time Journeys

Event Management

Audience Segmentation

Subscription Management

Frequently Asked Questions

How do I make referrals?

All you need to do is email or phone your ServerSys account manager, and they will follow up.

How do I earn commission?

Start referring customers to be eligible to receive commission. You will receive an email confirmation when your referrals result in a sale. For successful referrals, you will qualify for 10% of the professional services consultancy billed by ServerSys and 10% of the recurring monthly contract value.

Commission will be paid on project orders of any value (excluding license fees). Once each client has paid their invoice, you can raise an invoice, and we will pay commission owed within 30 days of receiving your invoice.

What can I claim commission on?

You can receive commission on ServerSys project orders of any value following a successful referral. Your client must be up-to-date on payments for commission invoices to be processed.

Our commission excludes licence fees, but you may invoice the total licensing costs directly to your client if you already manage their Microsoft billing and subscriptions.

What is my involvement?

Once you make your referral, ServerSys will contact the client directly and handle everything, including scoping a solution. To ensure continuity and collaboration, we will always be happy to schedule joint client calls with you and keep you updated throughout the sales and delivery process.



Get in touch.

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Microsoft Partner

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